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Small Business Procurement Roundtable Scheduled for October 30 at Brookdale Community College

NJSBDC network Sponsors Event to Guide Businesses about

Public and Private Procurement Contract Opportunities

October 21, 2015 (Lincroft, NJ) – America's SBDC New Jersey, also known as the New Jersey Small Business Development Centers, is sponsoring a special roundtable session concerning how small businesses can boost their chances of obtaining public and private procurement contracting opportunities.

Andrew Bennett, NJSBDC's procurement consultant, will be facilitating the discussion and questions and answers session. Bennett of the NJSBDC network has in-depth experience in this area having worked in the corporate sector for many years.

The roundtable will be followed by a one-on-one business clinic with personalized counseling and follow-up counseling appointments. Also, representatives of the U.S. Small Business Administration (SBA), New Jersey Department of Treasury and the New Jersey Business Action Center will also be on hand to present on an array of issues relating to small business assistance, small business registration and minority and women owned business certifications, completing and submitting bid proposals, etc. Dominick M. Belfiore, Lead Business Opportunity Specialist of the SBA, John Cronin of the State Department of Treasury, and Donald Newman of the NJ Business Action Center within Lieutenant Governor Kim Guadagno's office will provide information that is helpful for small businesses.

The session is scheduled for Friday, October 30, 2015, 9:00 am – 12 pm in Room 106, MAN Building on the Lincroft campus of Brookdale Community College. To register, please call NJSBDC Headquarters at 973 353-1927 or register at www.njsbdc-procurement-roundtable.eventbrite.com.

About America's SBDC New Jersey (NJSBDC)

The New Jersey Small Business Development Centers network, composed of 12 centers headquartered at higher education institutions, provides comprehensive services and programs for small business in New Jersey, helping businesses expand their operations, manage their growth, or start new ventures. Expert staff and practicing business consultants help small business owners and entrepreneurs to develop business plans, find financing, accounting and financial analysis, identify new markets, initiate marketing strategies, find procurement and international trade opportunities, commercialize technology and develop an E-commerce presence. This non-profit network, a federal-state-educational partnership, leverages funding from the U.S. Small Business Administration (SBA), the N.J. Business Action Center (BAC), and other private sponsorships and additional grants. The NJSBDC Headquarters, located at the Rutgers Business School in Newark, NJ, oversees the network which is an accredited member of America's SBDC. Approximately 1,000 centers and satellite offices serve small businesses across the country, generating jobs and economic development. Visit www.njsbdc.com.

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